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Safety Case Study
Kodiak Aircraft Company
Cost Savings

STELLAR

Safety Case Study

DOCUMENTED COST SAVINGS: **\$3,301.20 /Annually**

PRODUCT CATEGORY: **Safety**

REALIZED: **Cost Savings**

SUPPLY PARTNER:



CUSTOMER PROFILE

Kodiak Aircraft Company re-established its partnership with Stellar Industrial Supply in November 2025. As an aircraft manufacturer, the company relies on consistent access to safety products while maintaining tight control over operating costs, particularly in high-usage consumables such as gloves.

THE OPPORTUNITY

The opportunity arose when the customer requested a quote for their existing Mallory nitrile gloves. During the review, Stellar identified a like-for-like alternative that delivered the same performance at a significantly lower cost, while also offering the added benefit of local stocking to improve availability and responsiveness.

SOLUTION

Stellar proposed converting from the Mallory BE7500P glove to a Radians RWG9414 nitrile glove. The product offered equivalent performance at a reduced cost per box and allowed Stellar to stock the item locally to better support the customer's ongoing needs. The customer tested the product and approved the conversion.

RESULT

The glove conversion resulted in \$3,301.20 in annual documented cost savings, based on an annual usage of 1,310 boxes and a \$2.52 per-box reduction. In addition to the cost savings, local stocking improved product availability and reinforced Stellar's commitment to proactively identifying value opportunities for the customer.



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Tacoma - HQ

711 E 11th Street
Tacoma, WA 98421
(253) 383-2700

Billings

2504 Overland Avenue
Billings, MT 59102
(406) 896-0066

Pittsburgh

1 Park Drive
Lawrence, PA 15055
(724) 743-2540

Spokane

2501 N. Farr Lane
Spokane Valley, WA 99206
(509) 532-9100

Denver

9250 Bruin Blvd Ste C
Longmont, CO 890504
(303) 424-4280

San Luis Obispo

755 Fiero Lane, Suite D
San Luis Obispo, CA 93401
(805) 543-5177

Everett

1106 Shuksan Way
Everett, WA 98203
(425) 259-9241

Eagan

2930 Waters Rd Ste 200
Eagan, MN 55121
(877)646-4800

Sparks

955 S. McCarran Blvd. Suite 102
Sparks, NV 89431-6329
(775) 331-4370

Portland

12831 NE Whitaker Way
Portland, OR 97230
(503) 253-3100

Knoxville

3002 Industrial Pkwy W
Knoxville, TN 37921
(800) 232-9366

Tampa

7020 Anderson Road
Tampa, FL 33634
(813) 885-2343

Albany

1128 S. Commercial Way SE
Albany, OR 97322
(541) 967-8500

Memphis

3310 Commercial Parkway
Memphis, TN 38116
(901) 345-6001

Upland

2022 W 11th Street
Upland, CA 91786
(909) 946-8039

Atlantic City

10 Canale Drive
Egg Harbor Township, NJ 08234
(813) 885-2343

Phoenix

1819 W 3rd Street
Tempe, AZ 85281
(480) 550-3675

STELLAR



(800) 562-8258

Sustaining win-win partnerships for Stellar value.

STELLARINDUSTRIAL.COM